



# Facing the Forces of Change®: Decisive Actions for an Uncertain Economy

*Guy Blissett*

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## **Facing the Forces of Change®: Decisive Actions for an Uncertain Economy** Guy Blissett

The Facing the Forces of Change® series remains the only major research study to analyze the future of wholesale distribution within multiple lines of trade. This series provides insights about the overall future of the wholesale distribution industry and the role of wholesaler-distributors. Facing the Forces of Change®: Decisive Actions for an Uncertain Economy, by IBM's Guy Blissett, provides wholesaler-distributors with strategic insights into the key business and economic trends affecting the wholesale distribution supply chain through 2015. The four major trend areas are: Analytics, Services, Technology, and, Human Capital.

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